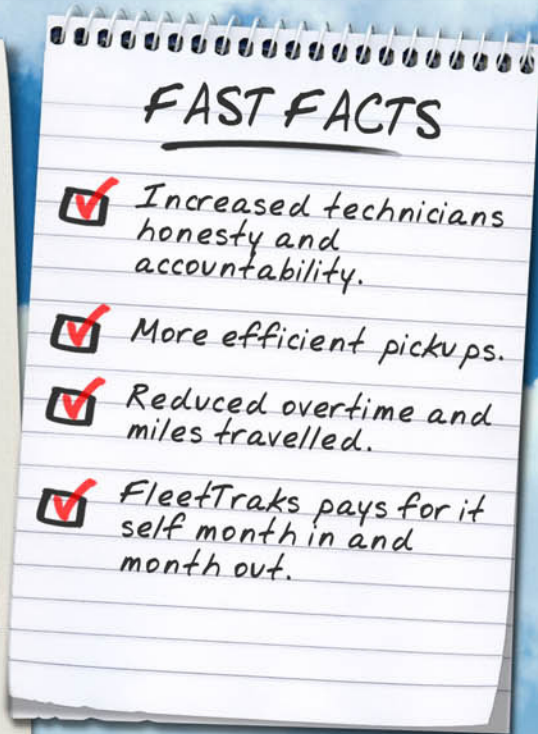


FLEETRAKS-GPS FLEET MANAGEMENT



For Central Medical - Harrisburg PA. FleetTraks GPS delivered immediate and significant positive changes throughout the company.

When Central Medical installed FleetTraks, they were hoping to increase their productivity. While they expected improvement, they were pleasantly surprised by the immediate and significant changes throughout their company. Here is what President Terry Luft had to say...

Increased driver awareness.

"When we purchased FleetTraks, we felt and still do feel we have an excellent group of technicians. We really did not want a spy tool, just a productivity tool. **The fact that our technicians are aware that we are aware of their actions raises their level of honesty and accountability.**"

Increased efficiency with pick-ups and deliveries.

"Christy, our logistics coordinator, knows where our vehicles are at all times. It's really very simple. By knowing where the vehicles are, we can coordinate pick-ups while our vehicles are out, rather than sending our technician out to the same area the next day for the pick-up. This benefit alone made the purchase of FleetTraks a no-brainer."

Efficient and informative Customer service.

"We are able to communicate with our customers better with fewer calls to the field. Christy simply looks on the map and communicates with confidence to our customer."

FleetTraks is a great learning tool.

"We have also used FleetTraks as a training tool. **FleetTraks has helped us to find and correct situations so challenges were solved by the employee taking the most efficient course of action possible.**"

Eliminate idle time and increase driver safety.

"We really appreciate the idle time and speed reports. **The ability to manage our driver's idle habits in real time helps us further reduce unnecessary expense. Controlling driver speed helps us with our risk management program and also helps to reduce costs.**"

The benefits will surprise you.

"With the changing dynamics of our business, it is really difficult to put an exact number on the savings FleetTraks has brought to Central Medical. I can say with certainty that we have reduced overtime, mileage expense and have saved significant costs on gasoline."

"We are very pleased with FleetTraks and recommend it to other companies who have mobile assets. **FleetTraks pays for itself every month!**"

724-934-1700
sales@dtegps.com

